



Get rid of spreadsheet problems without throwing out the spreadsheets.

When spreadsheets are reused in collaborative processes, errors and non-productive time increase in proportion to team size and project scope.

Itensil's Spreadsheets on Workflow SaaS eliminates the errors, delays and miscommunication that drive down team productivity and raise costs. And it works with your familiar, flexible Excel spreadsheets, giving you the advantages of SaaS technology without the pain of upfront costs, delays and risk normally associated with adopting new technologies.

Spreadsheets on Workflow features for recurring team activities.

- v Sequencing. Deliver spreadsheets and the supporting materials to perform each task - in sequence, to the assigned team member, on any web browser.
- v Efficiency. Display task materials in project context in actionable format. Optionally display selected spreadsheet cells in forms to simplify working with large or complex spreadsheets.
- v Visibility. View real time schedules, assignments, work in progress and status information eliminate team meetings and email queries.
- v Error detection / correction. Templated spreadsheets limit error propagation. Approval verification steps in workflow detect errors immediately.
- v Error prevention. Optional data entry from forms protects formulas, controls access and secures confidential information.
- v Exception handling. Communicate changes to process, scope, instructions, schedules and team assignments as they occur. Keep everyone on the same page with current tools and documents.
- v Dynamic sequencing. Optional workflow path selection based on spreadsheet cell values, eliminates routing errors and delays, ensures policy compliance.
- v Process definition. Build executable workflows instantly from text outlines, or adapt one of our pre-built process frameworks.
- v Flexibility. Give teams the freedom to make their own choices regarding processes while sharing common, quality-tested spreadsheets.
- v Seamless innovation. Gain immediate productivity with existing processes. Continuously innovate, improve and extend in the same SaaS environment.

Convert any operational spreadsheet into a reusable, extensible SaaS application.

ABC SOW - Pricing Review

Review the price proposal from sales and approve as is, revise and approve, or return to sales for revision. Revise Approve

SOW SOW - ABC.pdf

Description

Estimated Fees \$43,400.00

Labor Costs \$24,980.00

Estimated Margin 42.4%

Negotiated Fees

Negotiated Discount -7.8%

Negotiated Margin 37.6%

Spreadsheet SOWPricing.xls

Calculate

“What if” pricing scenario. UI for a specific workflow step. Spreadsheet calculates discounts and margins based on user’s fee entry. User focuses on assigned task. Formulas remain protected and confidential. See more in video at www.itensil.com/demo.html

Where there’s collaboration, there’s need for workflow.

- v Finance – Budgeting, forecasting, governance risk and compliance (GRC).
- v Sales and marketing – Proposals, contracts, customer analysis, surveys, campaign assessment.
- v Operations – Planning, scheduling, provisioning, project management.
- v Professional services – Engagement specification, development, delivery, support.
- v Product development – SaaS-y business applications.