



Introducing the next best thing to cloning your service delivery teams.

Itensil's Spreadsheets on Workflow SaaS boosts the effectiveness of service delivery teams that use spreadsheets to collaborate on client engagements.

- ✓ Manage your intellectual property consistently, accelerate readiness, and provide real-time visibility and team management.
- ✓ Replace time-consuming spreadsheet coordination with dynamic task sequencing and delivery.
- ✓ Retain your familiar, flexible Excel spreadsheets.

When spreadsheets are reused in collaborative processes, errors multiply with each added team member. The convenience of easy spreadsheet modification is offset by the lack of testing and documentation. So your professionals lose time on spreadsheet maintenance and reconciliation, error detection and version control, taking time away from productive services delivery.

Spreadsheets on Workflow streamlines professional service delivery.

- ✓ Sequencing. Deliver spreadsheets and the supporting materials to perform each task in sequence, to the right team member, on any web browser.
- ✓ Efficiency. Display ready-to-use task materials within a project context. Optionally display selected spreadsheet cells in forms to simplify working with large or complex spreadsheets.
- ✓ Visibility. View real time schedules, assignments, work in progress and status. Eliminate team status meetings and email queries.
- ✓ Error detection / correction. Limit error propagation with templated spreadsheets. Detect errors at the source with approval verification steps in workflow.
- ✓ Error prevention. Enter spreadsheet data from forms that display the correct cells, protect formulas and restrict access to authorized team members.
- ✓ Exception handling. Communicate workflow and project changes to stakeholders as they occur.
- ✓ Dynamic sequencing. Select workflow path based on spreadsheet cell values to ensure correct routing and compliance with policies, standards and regulations.
- ✓ Process definition. Build executable workflows from text outlines instantly, or use pre-built Professional Services proposal and engagement process framework.
- ✓ Seamless innovation. Immediately increase productivity of existing processes. Continuously innovate and extend processes in the collaborative environment.

Convert your methods and intellectual property into reusable SaaS applications.



Extend your business model. Add new services with continuing revenue.

- v Proposal Development – coordinate preparation of approach, timing, staffing, fees and deliverables.
- v Budgeting – functional areas, departments, practices, projects.
- v Engagement Management – Staffing, scheduling, reporting, scope expansion and change management.
- v Management Reporting – Customer satisfaction, project status, financials.
- v Intellectual Property – communicate best practices, methodologies, subject matter expertise.
- v Readiness - accelerate employee readiness, productivity and billable contribution by efficient delivery of knowledge in the context of work performed.
- v Operations – Planning, scheduling, internal coordination, coordination with partners and affiliates.